



## **Analysis - Personality Profile**

Having access to a simple, yet powerful map that describes how your mind prefers to process market information, execute decisions, manage emotion and better handle winning & losing, can be a valuable tool for improving performance and creating a sustainable TradePlan.



## **Core Strength Assessment**

We have created a personality profile to assist traders in obtaining the necessary emotional intelligence that will enable them to better manage the most central tool in their trading arsenal, their mind. The theoretical foundation for the profile is rooted in a universal model of personality known as the Five Factor Model (FFM). For the last 70 years, this model has been used in numerous business settings for the purpose of understanding and evaluating personality traits. The FFM framework is easy to understand because it uses common, every-day language to describe our self and the people we encounter. Once a trader has a handle on their core strengths and how it impacts their trading performance, motivations, risk tolerances and reward expectations become clear. This process forms the basis of a TradePlan profile that will leverage strengths, manage weaknesses, and lead to more confident trading.

## **Acumen Alignment**

Another value of a personality profile is its ability to assist traders in determining what type of trading method, style and type is best suited to their personality. Many traders spend a fortune purchasing a trading system or may spend countless hours developing their own, yet they are unable to reap the benefits from their trading. This likely has less to do with the system or method and more to do with the acumen alignment of core strengths to the TradePlan being applied. Standardizing a TradePlan can help you understand and differentiate those factors that block successful adherence to a trading system or discretionary method.

## Market State Alignment

To Standardize a TradePlan the acumen must be aligned with the market state conditions, its price structure and inherent strategy themes. This process creates a comfortable theatre to execute a TradePlan A standardized plan affords the trader the ability to only engaging in market state conditions they are comfortable with, at price structure “sweet” spots and in optimal strategy type themes. The trader “owns” the environment making it easier to pick up on the “tells” that the trade has potential or not. Applying a standardized trade plan a trader’s intuitive awareness is peaked. The trade focus shifts from hoping to what might occur to anticipating what is more likely to occur. The result being a more enjoyable and sustainable trading experience.

## MyTradePlan

Successful traders have come to know that they are not trading the markets but rather are trading their own psychology. Disregarding the psychological element of trading will keep you from reaching your full potential as a trader and oftentimes from realizing any success at all. Aligning core strength with JSServices analytics will give you a rapid appreciation of your trading style and what strategies and market environments will compliment your personality strengths. This is the basis of creating a standardized TradePlan and JS Services’ Strategy Based Trading approach. Create a TradePlan that is aligned with core strengths and execute that plan in market states that complement its method and style.

## Take the Assessment

Personality Profile - “OCEAN” FIVE FACTOR Personality Test [[Click Here](#)]

### **NOTE:**

- *The OCEAN test is complimentary and provides a general personality assessment. The results should be emailed to [info@jsservices.com](mailto:info@jsservices.com) . Please type in each score into the email intro (Openness to Experience = # ; Conscientiousness = # ; ect).*
- *From the general assessment JSAnalysis provides a profile assessment which translates the results into how your core strengths will influence your trading and the style that will provide a more enjoyable experience. The assessment includes a 20 min one on one session. Cost: \$275.*